

**SDR-SCCA Solo Committee  
Feb 3rd, 2020 Meeting Minutes**

Solo Board		Committee Heads		Club Reps	
Chair – Gary Cameron (GC)	X	Equipment -Jeff Lonsdale (JL)		DCCSD – Wally Cook (WC)	X
Vice Chair – Mark Wolfe (MW)	X	Timing and Scoring - Ashley Wille (AW) Larry Chan (LC)	X	SCAT –Nima Abraham (NA)	X
Tres.- Chris Teague (CT)	X	Sound – Eric Sakariassen (ES)	X	SCNAX – Edwin Liu (EL)	X
Sec. - Ric Senior (RS)	X	Novice – Carl Miller (CM)		<b>GUESTS:</b>	
Annual Tech -Hank Yamfang (HY)		Membership - Ric Senior(RS)	X		
Registration Chair – Robbie Robinson (RR)	X	Waiver – Patty Cook (PC)	X		
Region - Peter B (PB)	X	Stadium Liaison – Robbie Robinson (RR)	X		
Course Design - Todd Cameron (TC)	X			Note abbreviations LE = Lake Elsinore PP = porta potty T&T = Test and Tune	

**Topic**

**CALL TO ORDER – 7:03 PM at Denny’s. Minutes from approved (NA/CT)**

**COMMITTEE REPORTS**

Treasurer	CT - Quickbooks \$5016.50 - CU Account \$9000 not including outstanding But still owe R57 ~\$8300, balance was not enough to cover stadium fees.
SDCCU Lot	RR - Everything fine, got \$2200 credit for cancelling T&T Sunday RR/PB Insurance paperwork updated
LE Lots	NA - Nothing new, checking on Friday setup time with LE PB all insurance/permit paperwork sorted. CT ordered PP
Membership	18 New Points cards (44->62) SCCA Weekend and/or Temp Number worked well at T&T event. LC printed temporary weekend 11x17 numbers at registration. RS needs help on Sunday Lake Elsinore event MSR RS to remit weekend memberships in MSR - Need social media blast RS/RR MSR training on Wed Feb 5th ES To bring two chromebooks to LE event
Registration	RR - T&T some PC issues, gone thru white cards and processed in MSR RR - LE event, Erica bringup someone else to train them up
SDR BOD	PB - First meeting as new board last month. PB is RE, JL is assistant RE, RS is Secretary
Equipment	No updates, some discussion that battery on trailer may not be charging

Timing and Scoring	LC - New classes XSA/XSB/ESX
Waivers	PC -No updates.
Sound	ES - No updates
Novice	No updates
Annual Tech	NA - HY will be there next weekend with stickers
Social Media	PB - Advertising using FB, ran advert for LE, cost \$30, target was 50 mile radius of Lake Elsinore/San Diego, reached 6000 peoples, 160 click thrus. DB created a graphic for Lake Elsinore.
Courses	TC - T&T spent some time with CAM guys setting up, did a nice job. Two grid lineup increase throughput significantly
Tech	No updates
Event Chair Team	NA - Got guidance from all the clubs, will bring after the SCAT event.
<b>PAST EVENTS</b>	
Banquet 19-Jan-20	RR - Feedback was very positive, total of 75 people attended. Took \$1100 for raffle tickets, spent \$1500 on prizes.
Test-N-Tune Jan 25/26 SDCCU	GC - Fantastic course, Started at 9am, finished by 2pm, with 84 cars.
<b>UPCOMING EVENTS</b>	
DCCSD Champ Feb 8/9 LE	GC is the event chair TC - Need someone to tow trailer back on Sunday.
SCAT Champ March 7-8 SDCCU	NA is the event chair
SCNAX Champ March 21-22 LE	PB - We'll be there
<b>OLD BUSINESS</b>	
Evolution School Event for 2020?	GC - Scrapped
3 Member Audit Subcommittee to Audit Finances (CT, NA, PB)	CT/NA/PB to review this week sometime.
2020 SCCA Starting Line School	PB - Contract signed, PB to raise a sanction

Member rosters, Member representatives, and Member alternates due	RS - Waiting on updates from all clubs
Annual dues shall be \$10 per member	PB - No longer required per rules
<b>NEW BUSINESS</b>	
SCCA National Convention - Thoughts, impressions, ideas?	<p>PB -Track days/Rally Trek - SCCA helps setup and provide insurance.</p> <p>RS - 2021 Solo Chair should agreed to go as part of his commission</p> <p>Minor waivers - Need to be signed by both parents, non relative. Sole custody OK, but we need a letter from sole parent saying so.</p> <p>“One team. One experience” - It starts with respect. We want competitors to have a consistent professional experience.</p> <p>Customer Orientated - Can do. If someone shows up late, they can race, but they're going to be expected to be helping us to pack the trailer.</p> <p>Why do people leave? 38% cost/value, 18% poor experience and 15% rules? 20% of weekend memberships convert to annual memberships, of these we lose 2/3 within 3 years! Novice Ambassador to increase conversion rate? Track our conversion/loss metrics? Ensure as a leadership team, we continue to professionally handle events to reduce our loss rate :-)</p> <p>Resolving Conflict - Excellent presentation from a trainer who works for Southwest Airlines. Teams ability to resolve conflict openly and constructively. Seek first to understand - then be understood</p>
Provisional 2020 Classes	<p>Two new classes Extreme Street (XSA/XSB) Class with more open rule set, targeted towards import tuner crowd, experimental class for regional event and EVX Class - All electric class.</p> <p>LC/PB start running these classes in the region.</p> <p>RR -Adding classes to MSR for next events</p>
Standard run groups for practice	<p>RR - Standard run group for all practices</p> <p>Agreement was to alternate between</p> <p>T&amp;T - Same as Jan 25th</p> <p>SCAT Champ March 7-8 SDCCU</p> <p>SCNAX Champ March 21-22 LE</p> <p>Standard AM-Run/Work or PM - Run/Work -</p> <p>Next event in LE</p>

Safety Steward of Record	RR - Agreed on standard fee of \$40 credit/day
No-show entries - How are they handled?	RR - For practices we charge on sign up. Can cancel up to a point and get a full refund, beyond that will receive a MSR credit.
Registration/Tech Banners	Authorized to get two flags, one for Registration and another Tech. <a href="https://sandiegobannerprinting.com/feather-flags?fbclid=IwAR1zxtfd4I0g8DoCg10tIGgjnnlOMiD4PzF5PZ15bHmDckagLr6BfurDIJg">https://sandiegobannerprinting.com/feather-flags?fbclid=IwAR1zxtfd4I0g8DoCg10tIGgjnnlOMiD4PzF5PZ15bHmDckagLr6BfurDIJg</a>
Lake Elsinore Car Show	End of March, bring SCCA flags. GC to bring up at next event.
<b>ADJOURNED</b>	9.15PM. CT/ES Next meeting is 3/2/20 at Denny's 4280 Clairemont Mesa Blvd
<b>ATTACHMENTS</b>	